



GE VERNOVA

GE Power India Limited

CIN- L74140MH1992PLC068379

Corporate Office: Axis House, Plot No I-14, Towers 5 & 6, Jaypee Wish Town, Sector 128, Noida, Uttar Pradesh – 201304
T+91 0120 5011011 | F +91 0120 5011100

Registered Office: Regus Magnum Business Centers, 11th floor, Platina, Block G, Plot C-59, BKC, Bandra (E), Mumbai, Maharashtra – 400051
T + 91 22 68841741
Email id: in.investor-relations@ge.com
<https://www.gevernova.com/regions/asia/in/ge-power-india-limited>

09 December 2024

To,
The Manager Listing,
National Stock Exchange of India Ltd.
Exchange Plaza,
Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (E),
Mumbai - 400 051

To,
The Manager Listing,
BSE Ltd.
P.J. Towers, Dalal Street,
Mumbai - 400 001

Symbol: **GEPIL**

Scrip Code: **532309**

Subject: **Presentation for the meeting with Institutional Investor/analyst**

Dear Sir/Madam,

In furtherance to our letter dated 04 December 2024 regarding meeting with Institutional Investor/analyst scheduled today i.e., 09 December 2024 at 02:00 p.m., please find enclosed the presentation to be made before the Institutional Investor/analyst for your information.

No un-published price-sensitive information shall be shared during the above meeting.

This intimation is being made pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

**Thanking you,
Yours truly,
For GE Power India Limited**

**Kamna Tiwari
Company Secretary and Compliance Officer**

Encl.: a/a

INVESTOR PRESENTATION

GEPIL

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2024-25

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GEPIL Growth Areas Strategy

Core service



Parts , Service and Repair of Boiler, Turbine, Generator, Air Quality Control Systems

Products:

Customers:

NTPC & Other Central Utility , State Utility, IPPs on BHEL, Siemens , Chinese OEM and GEV fleets

Service upgrades



Upgrades of Boiler , Turbine & Air Quality Control Systems

NTPC & Other Central Utility , State Utility, IPPs

FGDs Brownfield, Equipment



Supply of Flue-gas Desulphurization Equipment

Central Utility, State Utility, IPPs

Durgapur parts



Supply of Boiler pressure parts, Piping Mills & Auxiliaries , Firing Systems to specific countries outside India. Supply of Non Coal - pressure vessels and cryogenic vessels in India

For Pressure vessels and cryogenic : L&T, Various EPCs, Linde , Others
Geo exp: MENAT, APAC, SSA*

Annual Market Size

← ~INR 18,000 crores →
GEPIL to pursue margin and cash accretive opportunities

Executing our strategy FY 2024-25



Core service



Major Orders:

- MRPL Turbine Spares
- NTPC Rihand Turbine and Nabinagar Geno COH

Service upgrades



Major Orders:

- Wanakbori ST Upgrade
- NTPC Vindhyachal ST Upgrade
- Vedanta, Jharsuguda Boiler R&M
- 60+ GW pipeline by the Govt of India (110 units of 210 MW and rest >210 MW)

FGDs *Brownfield, Equipment*



- Bidding for state, central and IPPs continues as per strategy

Durgapur parts

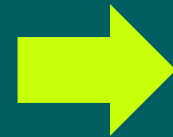


- Wheel assembly order from Danieli Corus
- Loy Yang A Mill Spares

Business strategy

At a glance

- Focus on high margin, cash accretive deals with faster cash conversion cycle
- De-risk EPC and focus on EP
- EPC has long gestation project cycles;
 - Hydro project cycle is ~ 10+ years
 - FGD EPC project cycle is ~5-8 years
 - FGD EP project cycle is ~3 years
- Growth in Services Core business through penetration in OEM fleet



Higher profitability



Lower project duration



Higher free cash flow