

November 8, 2024

The Secretary BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street

Mumbai-400 001

The Manager Listing Department

National Stock Exchange of India Ltd. Exchange Plaza, Bandra Kurla Complex,

Bandra (East) Mumbai-400 051

Code No. 522275 Symbol: GVT&D

Dear Sir/Madam,

GE Vernova T&D India Limited (Formerly known as GE T&D India Limited)

L31102DL1957PLC193993

Corporate Office: T-5 & T-6, Plot 1-14, Axis House, Jaypee Wishtown, Sector-128, Noida-

201304, Uttar Pradesh T +91 120 5021500

F +91 120 5021501

Website:

https://www.gevernova.com/regions/in/ge-td-

Email id: <a href="mailto:secretarial.compliance@ge.com">secretarial.compliance@ge.com</a>

india-limited

#### **Sub: Analyst Presentation**

Please find a copy of the analyst presentation in respect of earnings conference call with analysts/ institutional investors.

You are requested to take note of the same.

This is for your information and records.

For GE Vernova T&D India Limited (Formerly known as GE T&D India Limited)

Nimai Verma

Interim Company Secretary & Compliance Officer Membership No: A-40367

Contact No.: +91-120-5021500



## DISCLAIMER

This presentation has been prepared solely for the use at analyst/ investor presentation. By attending the meeting where this presentation is made, or by reading the presentation slides, you agree to be bound by the following limitations-

The forward-looking information and statements can generally be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use terminology such as "targets", "believes", "expects", "aims", "assumes", "intends", "plans", "seeks", "will", "may", "anticipates", "would", "could", "continues", "estimate", "milestone" or other words of similar meaning and similar expressions or the negatives thereof. GE Vernova T&D India Limited cannot give assurance to the correctness of such information and statements.

By their nature, forward-looking information and statements involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of the Company to differ materially from any future results, performance or achievements that may be expressed or implied by the forward-looking information and statements in this presentation. Should one or more of these risks or uncertainties materialize, or should any underlying assumptions prove to be incorrect, the Company's actual financial condition or results of operations could differ materially from that or those described herein as anticipated, believed, estimated or expected

Given the aforementioned uncertainties, prospective or present investors are cautioned not to place undue reliance on any of these forward-looking statements

No part of this presentation, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investments decision whatsoever. Investor/prospective advisors must be sought on specific situation from well-informed legal, investment, tax, financial, and management professionals

This presentation and its contents are confidential and must not be distributed, published or reproduced. This presentation does not constitute a recommendation regarding the securities of the Company.

© 2024 GE Vernova and/or its affiliates. All rights reserved.

# **EXECUTIVE SUMMARY**

Q2 FY 2024-25



# **Orders Booking and Backlog**

Q2 FY 24-25 Order booking at 46.8 BINR vs 10.8 BINR in Q2 FY 23-24, up by 333% YoY H1 FY 24-25 Order booking at 57.1 BINR vs 20.9 BINR in H1 FY 23-24, up by 173% YoY Highest ever order backlog of 98.4 BINR as at Sep 24 vs 62.7 BINR at March 24

## Revenue

**Q2 FY 24-25 Revenue at 11.1 BINR** vs 7.0 BINR in Q2 FY 23-24, up by 59% YoY **H1 FY 24-25 Revenue at 20.7 BINR** vs 14.2 BINR in H1 FY 23-24, up by 46% YoY

## **Profit Before Tax**

**Q2 FY 24-25 Profit before tax at 1,938 MINR** vs 503 MINR in Q2 FY 23-24 **H1 FY 24-25 Profit before tax at 3,737 MINR** vs 889 MINR in H1 FY 23-24

# **Cash Performance**

Cash and Cash Equivalent balance of 6,756 MINR as on 30<sup>th</sup> Sep 2024 vs Cash and Cash Equivalent of 2,765 MINR as on 31<sup>st</sup> Mar 2024 and net debt of 114 MINR as on 30<sup>th</sup> Sep 2023

Cash Generation of 2,885 MINR during Q2 FY 24-25 & 4,503 MINR during H1 FY 24-25 before dividend Payment

# Delivering from the Frontline – Key Execution Q2 FY 2024-25



# **Hindalco - Jharsuguda, Odisha**

Commissioned 2 nos. 220 kV Line Bays, 1 no. 220 kV Bus Sectionalizer.

Other additions to Indian Transmission Network

- 16 Nos. 220 kV GIS Bays for GETCO, WBSETCL and DVC.
- 7 Nos. 132 kV GIS Bays for BSES Mangalapuri.



# ReNew - Gadag / Narendra

Commissioned 400 kV and 220 kV Bays, 2 nos. 500 MVA Power Transformers and 1 no. 125 MVAr Bus Reactor

- Circuit Breakers (49 nos.) ranging from 145kV to 145 kV for various Customers across India and Bangladesh.
- 12 Nos. 1 phase transformers and 1 no. Shunt Reactor for PGCIL and Doosan.

# Sustainability Initiatives at GE Vernova T&D India

#### **Vadodara**

Water Management: Installed flow meters for real-time monitoring.

#### **Energy Management:**

Conducted Energy Audits for efficiency improvement.

Installed Artic Master devices in air-cooled chillers to enhance performance.

#### Air Emission:

Installed RECD devices on DG sets to improve efficiency and lower emissions.

Replacing diesel cars with electric vehicles.

#### Waste Management:

Reusing wooden packaging planks from suppliers.

#### Hosur

Waste Management: Repurposed over 15 tonnes of oil-wetted paper waste for energy production in the cement industry.

Energy Management: Conducted air compressor audit, identified and closed 42 energy-saving gaps.

Air & Emission Control: Utilized 1 MW rooftop solar power, reducing CO2 emissions by over 600 tonnes annually.

#### **Padappai**

Water Management: 4 Rainwater Recharge Wells

#### Air Emission:

Solar street lights
Onsite Solar generation-0.24 MW

Waste Management: One time use plastics (< 120 Micron) not allowed



#### **Energy Management**

**Waste Management** 

**Overall Initiatives** 

with Jug water

Sensor based lights
Dimming the lights during breaks

Replaced single use water bottles



#### **Water Management**

- -Sensor based nozzle water taps
- -Flow meters are installed
- -Water Audit is conducted to monitor the water usage
- -Treated wastewater is reused within the facility



#### **Air & Emission**

-I-REC Certificate (I-REC) redemption statement) of Green Energy

#### **Pallavaram**

#### Water Management:

Water Audit to curb the water wastage 4 Rainwater Recharge Wells

#### Air Emission:

Solar street lights
Onsite Solar generation-0.24 MW

#### Waste Management:

Elimination of Single use plastic at site from 2019 Yearly 10% reduction in paper waste generation

5

# **Driving Sustainability and Safety**

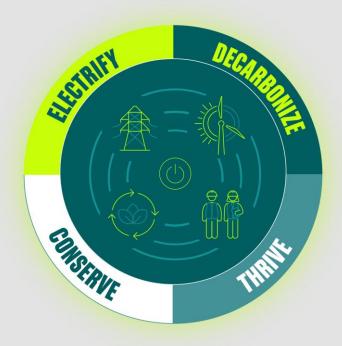


### Safety Innovation Award

GE Vernova, Grid Systems Integration (GSI), APAC Region (India) has been awarded "Safety Innovation Award" during 21st Safety Convention-2024 on the theme "Nurture Safety Concepts for Self-Reliant India -Issues, Challenges & Way Forward" in September 2024

#### **Empowering Talent**

- Life Skills Workshop effective networking, how to work with global teams, how to manage time
- Financial Wellness
- Sound Meditation
- Family Work Life Balance



GE Vernova Sustainability Framework

#### Wellness & Safety First

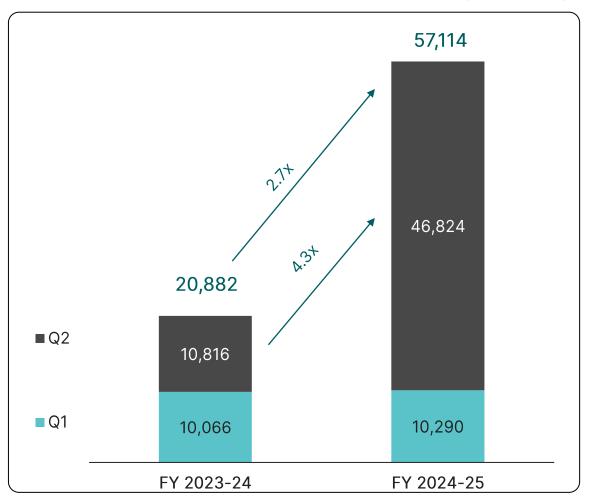
- Dental Care Workshop
- Stress Management
- Mental Health & Anxiety
- Cancer Awareness & Prevention
- Ergonomics & Posture
- Emotional Well-being
- Yoga Day celebration Kidney Health Session.

#### Sustainability in Action

- Earth Day One hour-lights out (power to run approx. 10 Households)
- Kitchen Gardening
- Donation Drive

## Order Intake Q2 FY 24-25

(₹ in millions)



# **KEY ORDERS BOOKED DURING Q2, FY 24-25**

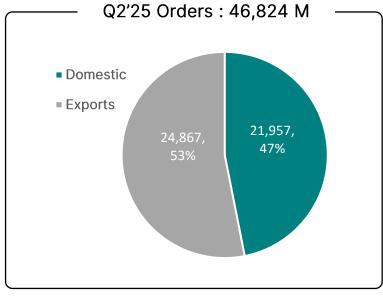
- Supply and Supervision of High Voltage Products from Grid Solutions SAS, France and Grid Solutions Middle East FZE, Dubai
- Establish Regional Load Dispatch centers for Eastern Region and six State Transmission constituencies and for Northern Region and nine State Transmission constituencies in the region respectively with SCADA/EMS technologies from Power Grid Corporation of India and Grid Controller of India Ltd
- Supply of 765 kV Power Transformers and Shunt Reactors from Power Grid Corporation of India Itd (PGCIL) for various transmission projects
- Supply of 765 kV Power Transformer from an EPC Player for Substation in Madhya Pradesh
- Supply of 420/ 245 kV GIS from an EPC Player in West Bengal
- Supply and construction for 300MW 400kV captive Switchyard / PSS from Tata Power Renewable Energy Ltd in Maharashtra
- Supply of 765/400/220 kV CRP SAS for various TBCB projects from multiple EPC Players

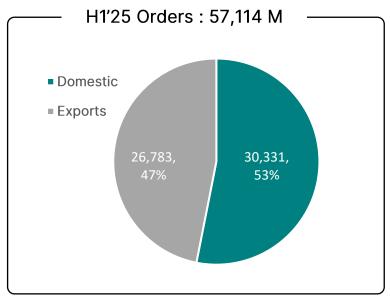
# Financial Performance Q2 FY 24-25

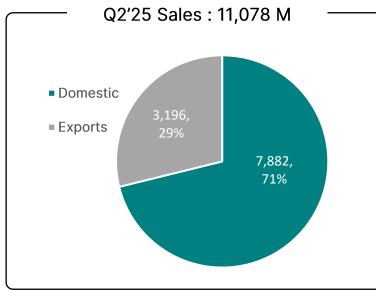
(₹ in millions)

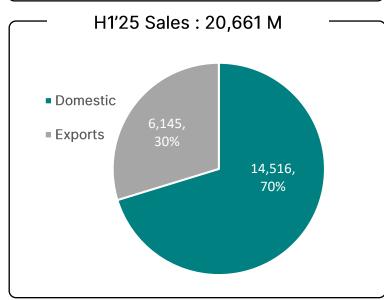
	Q2 FY 24-25	%	Q1 FY 24-25	%	Q2 FY 23-2	4	H1 FY 24-25	%	H1 FY 23-24	%	FY 23-24	%
Revenue	11,078	100.0	9,583	100.0	6,978	100.0	20,661	100.0	14,153	100.0	31,679	100.0
Less : Cost of Good Sold	6,511	58.8	5,722	59.7	4,425	63.4	12,233	59.2	9,327	65.9	20,779	65.6
Gross Profit	4,567	41.2	3,862	40.3	2,552	36.6	8,428	40.8	4,827	34.1	10,901	34.4
Less: Employee Cost Less: Other Expenses Add: Other Income	1,202 1,318 39	10.8 11.9 0.4	902 1,138 118	9.4 11.9 1.2	991 955 91	14.2 13.7 1.3	2,103 2,456 157	10.2 11.9 0.8	1,854 1,858 211	13.1 13.1 1.5	3,738 3,973 226	11.8 12.5 0.7
EBITDA	2,086	18.8	1,940	20.2	698	10.0	4,026	19.5	1,326	9.4	3,415	10.8
Less : Finance Cost	28	0.2	20	0.2	69	1.0	48	0.2	182	1.3	283	0.9
Less : Depreciation	121	1.1	121	1.3	126	1.8	241	1.2	255	1.8	502	1.6
Profit Before Tax	1,938	17.5	1,799	18.8	503	7.2	3,737	18.1	889	6.3	2,631	8.3
Less : Tax Expense	491	4.4	454	4.7	131	1.9	945	4.6	235	1.7	820	2.6
Profit After Tax	1,446	13.1	1,345	14.0	372	5.3	2,792	13.5	654	4.6	1,811	5.7

# Orders, Sales, and Backlog details

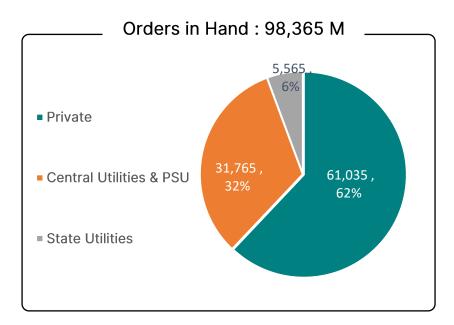




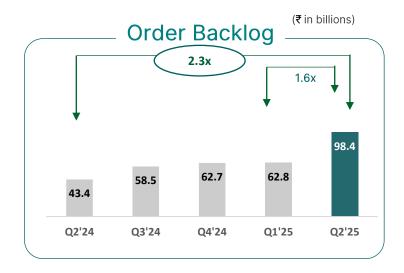


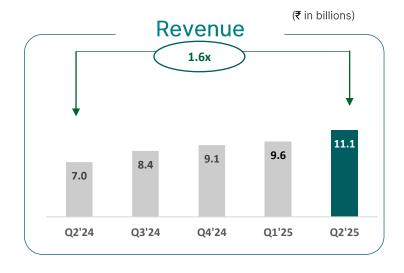


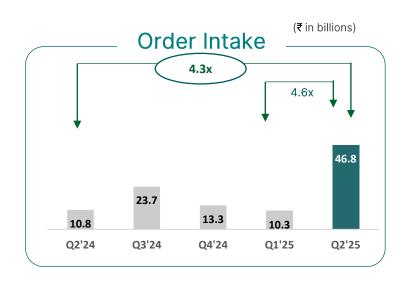
(₹ in millions)

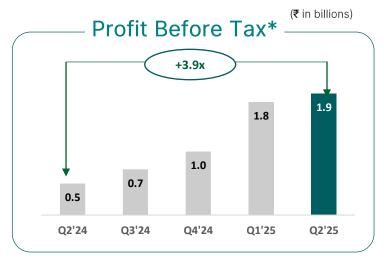


# **Financial Trends**









<sup>\*</sup> Profit before Tax and exceptional Items

© 2024 GE Vernova and/or its affiliates. All rights reserved.



# THE ENERGY TO CHANGE THE WORLD

Contact us:

Kanika Arora
Communications leader, South Asia, GE Vernova
Kanika.arora@ge.com
https://www.gevernova.com/regions/in/ge-td-india-limited