



GE T&D India Limited

# ACCELERATING INDIA'S ENERGY TRANSITION

Analyst Presentation  
Q1 Financial Year 2022-23



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# Executive Summary



- **Q1 FY 22-23 Orders booking at 6.0 BINR vs 4.7 BINR in Q1 FY 21-22, up by 27% yoy.**
- **Q1 FY 22-23 Sales at 5.9 BINR vs 6.4 BINR in Q1 FY 21-22, down 7% yoy.**
- **Q1 FY 22-23 Profit After Tax at 64 MINR vs loss After Tax of 193 MINR in Q1 FY 21-22.**
- **Order back log of ₹ 36.6 Billion**
- **Net debt increased by 1.1 BINR in Q1 FY 22-23**



# Creating the Grid of Future | Key Commissioning



220/110kV 06 GIS Bays for KSEB at Vizhinjam



220/110kV GIS substation for KSEB at Ettumanoor



2 X 50 MVA, 132/33kV along with 9 X 33kV Bays at JUSNL at Naudiha



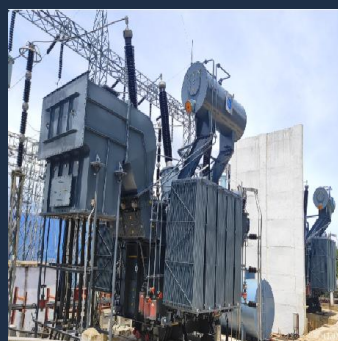
1 X 132kV GIS bay extension for OPTCL Unit VIII at Bhubaneswar



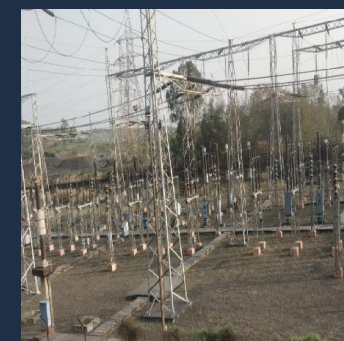
400kV Bus Reactor for PGCIL at Thiruvallam



5 bays 220kV GIS Substation along with line 220 kV 1&2 with associated 220kV AIS Outdoor equipment's, Bus 1&2 & Buscoupler for HPCL at Vizag



1 X 40 MVA, 220/ 33kV Transformer along with 33kV GIS for BPC at Dagapela, Bhutan

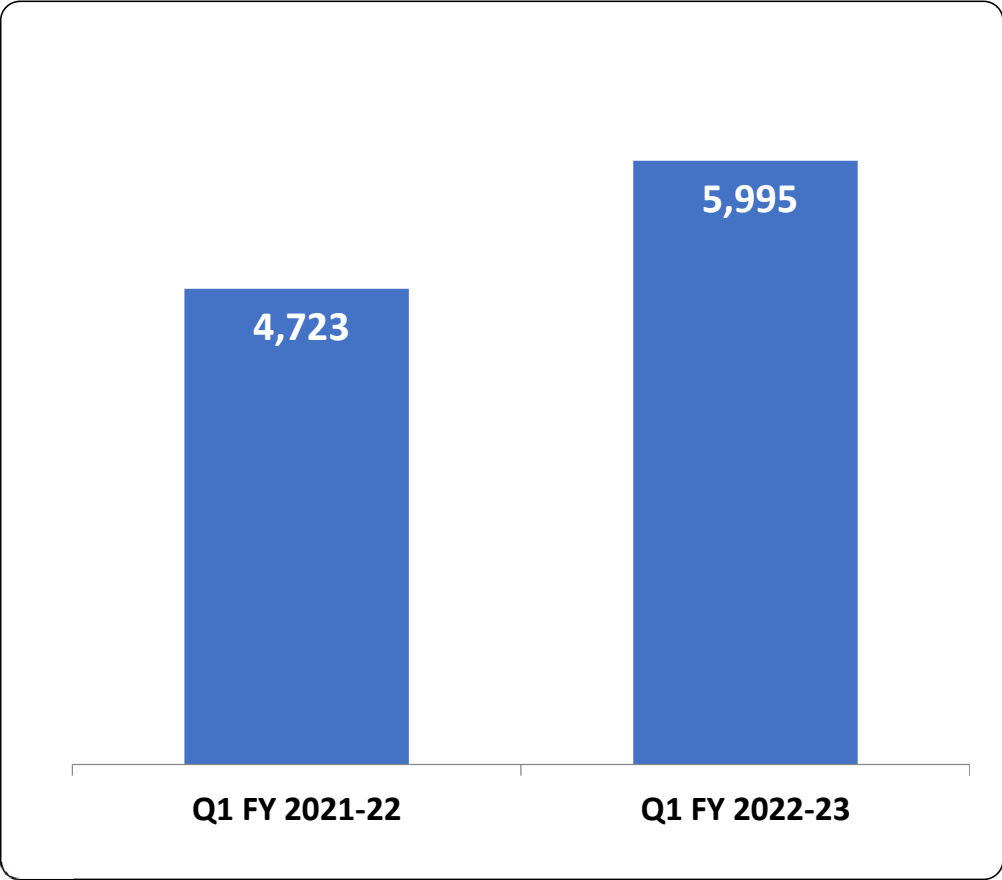


220kV 2 AIS Bays for MSETCL at Eklahare, Nasik

# Order Intake

Q1 FY 2022-23

(₹ in millions)



## Key Orders booked during Q1, FY 22-23

- 400KV, 315 MVA Power Transformer for Aditya Aluminium for their plant at Lapanga in Odhisa.
- 400kV GIS bay with reactor for NHPC at Parabati phase II
- 245/145 kV GIS in utility infrastructure space for Kalpatru at Durgapur
- 245/72.5 kV GIS supply and erection contract from KEC in KPTCL substation at Bengaluru
- 245 kV GIS Package at NHPC Teesta Hydroelectric Plant via BHEL
- 400 kV 125 MVAR reactor bay at Birsinghpur from M.P. Power Generation Company Limited
- Service contract for 400 kV upgradation work at Kahalgaon for NTPC



# Financial Data

## Q1 FY 2022-23

(₹ in millions)

	Q1 2022-23	Q1 2021-22	Change	FY 2021-22
<b>Sales</b>	<b>5,930</b>	<b>6,381</b>	<b>-7.1%</b>	<b>30,660</b>
<b>EBITDA</b>	<b>224</b>	<b>14</b>		<b>(1,089)</b>
<i>% of Sales</i>	3.8%	0.2%	3.6 pts	-3.6%
<b>Profit Before Tax &amp; Exceptional Items</b>	<b>103</b>	<b>(253)</b>		<b>(1,797)</b>
<i>% of Sales</i>	1.7%	-4.0%	5.7 pts	-5.9%
<b>Profit Before Tax &amp; after exceptional Items</b>	<b>103</b>	<b>(253)</b>		<b>(695)</b>
<i>% of Sales</i>	1.7%	-4.0%	5.7 pts	-2.3%
<b>Profit After Tax</b>	<b>64</b>	<b>(193)</b>		<b>(496)</b>
<i>% of Sales</i>	1.1%	-3.0%	4.1 pts	-1.6%

**Net Debt\* of ₹1.9 Billion as on 30<sup>th</sup> Jun, 22 vs ₹ 0.8 Billion as on 31<sup>st</sup> Mar, 22**



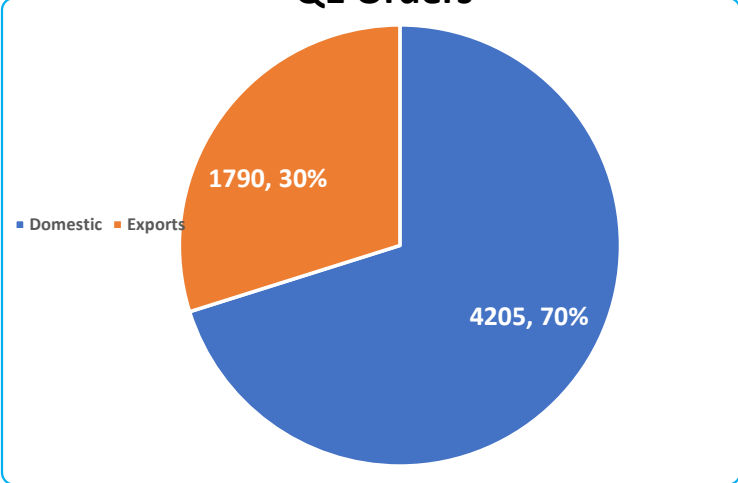
\* Net of Cash & Bank Balance of 530 MINR vs 824 MINR on March 31, 2022

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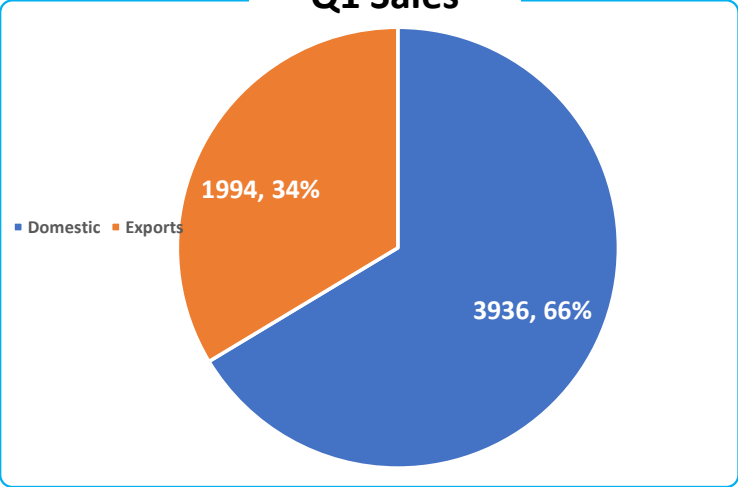
# Orders, Sales and Backlog Details

(₹ in millions)

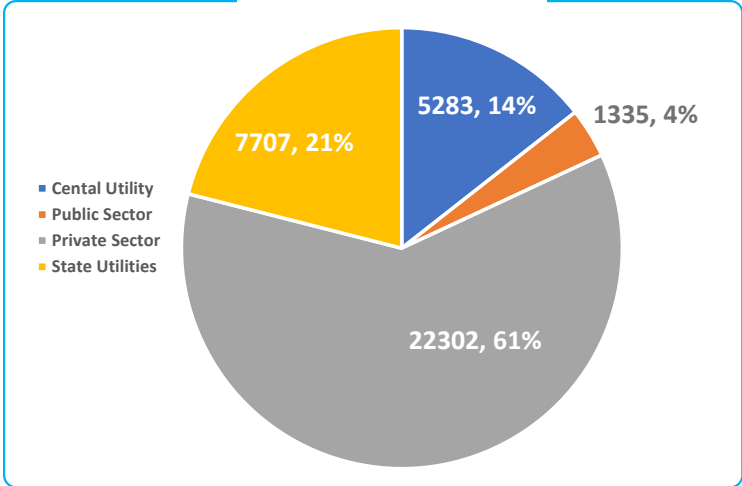
### Q1 Orders



### Q1 Sales



### Order in hand



# THANK YOU

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