## (ge)

## **News Release**

## GE's New Current Transformers Help Utilities Maximize Revenue and Decrease Cost, Orders Up 41 Percent

- Orders of GE's Encompass<sup>™</sup> and RevenueSense<sup>™</sup> 600-Volt Current Transformers Up 41 Percent Since June Launch
- Provides Utilities with an Accurate, Wide-Range Solution to Measure Distributed Energy
- Exceeds Accuracy Range Standards by IEEE for Revenue Metering
- Performance Range Reduces Asset and Operational Costs

ATLANTA—November 24, 2014—<u>GE's Digital Energy</u> business today announced that orders for its <u>Encompass™</u> and <u>RevenueSense™</u> 600-volt current transformers were up 41 percent from when the products launched in June of this year. Both products enable a utility to maximize billing revenue by ensuring more precise meter readings. Due to the range of applications that both products can cover, a utility also can reduce its inventory by up to nearly 90 percent when using these products.

"Such rapid acceptance of both products proves that utilities have a strong incentive to invest in equipment that enables them to capture more revenue and decrease costs," said Jim Koepsell, general manager of power sensing equipment at GE's Digital Energy business. "We're excited to see the benefits that Encompass and RevenueSense can deliver for our customers."

GE developed these products in response to utilities' need for an innovative and cost-effective way to decrease operation and asset costs while increasing payback. Traditional 600-volt current transformers are at risk of producing less accurate readings when currents fall outside rated levels. Less accurate readings can lead to lost billing opportunities. By operating over a wider range, GE's Encompass and RevenueSense can each eliminate the need for multiple current transformers. This not only simplifies the current transformer size and selection process for a utility, it also reduces inventory requirements and costs. Both products also reduce billing multipliers, resulting in improved productivity and minimized risk of error in the billing process and meter programing.

GE's Digital Energy business is a global leader in transmission and distribution solutions that manage and move power from the power plant to the consumer. Its products and services increase the reliability of electrical power networks and critical equipment for utility, industrial and large commercial customers. From protecting and optimizing assets such as generators, transmission lines and motors, to delivery analytic tools to help manage the power grid, GE's Digital Energy business delivers industry-leading technologies to solve the unique challenges of each customer. For more information, visit <a href="http://www.gedigitalenergy.com/">http://www.gedigitalenergy.com/</a>.

## About GE

GE (NYSE: GE) works on things that matter. The best people and the best technologies taking on the toughest challenges. Finding solutions in energy, health and home, transportation and finance. Building, powering, moving and curing the world. Not just imagining. Doing. GE works. For more information, visit the company's website at <a href="https://www.ge.com">www.ge.com</a>.

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